

Director, Enterprise Solution Architect (EAS)

Department: Business Development/Proposal Operations

Location: Ashburn, VA

Part Time/Full Time: Full Time

Compensation: Win Bonus as Compensation Package

Exempt/Non-Exempt: Non-Exempt

Job Duties *include but not limited to:*

- Principally involved in the winning-side of our corporate functions, responsible for leading the development of enterprise solutions for proposals and serve as a technical volume lead. This position is one of the key building blocks of the corporate “Proposal Engine” for the company future growth.
- Support capture efforts with capture manager(s)
- Lead storyboarding and solution brainstorming sessions
- As part of the effort to develop proposed technical solution(s) within each proposal, the Director should
 - Adhere to the solicitation requirements and develop a technical volume outline
 - Develop written responses to technical requirements specified in the solicitation(s)
 - Develop solution blueprint(s) and integration strategies
 - Define standards, guidelines and best practices to fit and use technologies within Information Systems and logical systems required
 - Evaluate and select from existing and emerging technologies options best fitting business and IT strategic needs
 - Introduce and incorporate mature processes and methodologies such as federal enterprise architecture (FEA), DODAF, project management, ITIL, and CMMI body of knowledge
- Work with the proposal team(s) to develop and present winning “solution” and provide technical “solutioning” oversight to multiple proposal efforts
- Develop and establish a subject-matter-expert network within SuprTEK and mentor SMEs to build out best proposed solutions
- If required, provide an oral presentation as part of the proposal submittal and source evaluation process
- Provide management reports as required

Job Requirements:

- Bachelor’s Degree in information systems or engineering areas; MS/MBA preferred
- Minimum of 10 years experience in IT consulting areas with a minimum of 5 years as a solution or enterprise architect
- Industry level certification desired (Certified EA, CISSP, PMP, ITIL, etc.)
- Minimum of 5 years experience in federal government IT consulting industry. Both DoD and Federal Market Segment experience preferred.
- Proven experience as a Technical Volume Lead for large proposals involving federal government IDIQ contracts
- “Hands-on executive” with working knowledge of all facets of the information technology including software development, systems design and engineering, operation and maintenance including
 - Enterprise infrastructure buildout and management
 - NOC/SOC and Data Center Operation
 - Technical Design and Services involving heterogeneous platforms including Windows, Unix, and Linux flavors
 - DB and DW experience involving Oracle, MS SQL, MySQL, etc.
 - SOA and Integration Architecture
 - System and data migration including legacy systems
 - Software/Portal/Web Services Architecture Planning and Design

- Fluent with industry best practices in enterprise architecture, security architecture, SDLC/SLM, CMMI, and ITIL
- Fluent with modeling and graphics tools such as VISIO, Provision, Metis, System Architect, and/or PowerPoint
- Experience in leading large as well as multiple proposal efforts.
- Ability to work with proposal team(s) to develop winning technical solution(s)
- Strong team building and consulting skills
- Must be highly motivated, goal-driven, and results-oriented
- Excellent communication skills, both written and verbal
- Excellent interpersonal skills required both in one-on-one situations with all levels of personnel, and in facilitating group meetings